

## SIGNUPASAMAJORPARTNER



School Sport Victoria (SSV), as part of the Department of Education, is excited to release its 'Major Partnership' prospectus including calling for prospective partners to discuss partnership opportunities.

At SSV, we enable students to PLAY school sport, we champion the VALUE of school sport, and we **CONNECT** school and community sport.

## OURPURPOSE

- Develop young people through school sport.
- Support schools to maximise opportunities for all students to play sport.

#### PARTNERSHIP APPROACH

SSV employs a **balance theory approach** to partnerships ensuring a **strategic** and congruent alignment with partners with regards to Audiences, Aims, and Attributes.

#### MAJOR PARTNERSHIP OPPORTUNITIES

- 1. Primary interschool sport which provides 380k participation engagement opportunities for Victorian students Years 4 - 6.
- 2. Secondary interschool sport which provides 256k participation engagement opportunities for Victorian students Years 7 - 12.
- 3. Team Vic state representative program with approximately 1k students selected from 8k triallists to represent Victoria at the School Sport Australia Championships.
- 4. Victorian Teachers' Games is a four-day multi-sport event held during the Term 3 schools holidays with 2.2k average per year participants (2011 -2024)

# connect with 26K teacher emails & 2.57K victorian schools

## INTERSCHOOL SPORT

634,615









## **STATE REPRESENTATION**



## VICTORIAN TEACHERS' GAMES



2011 - 2024

25 -29 years 33 years

Aged under 35









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#### PARTNERSHIP BENEFITS

- Advertising and promotion with Victorian schools, teachers, parents etc.
- Building brand equity
- Brand awareness
- Demonstration platform and event integration and immersion
- Image transfer
- Product trials and sales
- Relationship and experiential marketing
- Team development and strengthening employee morale

### PARTNERSHIP ASSETS

An extensive suite of assets is available when partnering with SSV, including:

- Category exclusivity
- Activation spaces and ticketing at events
- Branding on marketing collateral, merchandise, apparel
- SSV News (55k subscribers), Coordinators Update (SSV's 355 Coordinators), VTG News (9k subscribers) articles, banners, and standalone EDMs.
- SSV social media (Facebook, Instagram, and LinkedIn) posts.

Importantly, SSV is willing to working with partners to identify additional assets.

## LET'S CONNECT

SSV looks forward to connecting with prospective partners:

Robbie Coyle, Business & Partnerships Manager, robert.coyle@education.vic.gov.au Zac Jennings, Partnerships Marketing Officer, zac.jennings2@education.vic.gov.au

# 115K TOTAL DIGITAL COMMUNITY











Annual Review









